

M e m o r a n d u m

To: Panel Members Date: September 22, 2006

From: Dolores Kendrick, Manager Agr. No.: ET07-0145

Analyst: E. Wadzinski

Subject: SMALL BUSINESS AGREEMENT WITH 100 OR FEWER EMPLOYEES

CONTRACTOR:

- Contractor's Legal Name: Ceilings Plus, A Joint Venture
- Type of Industry: Manufacturing
- Nature of Business: Manufacturer of specialty architectural products for ceiling construction
- Contractor's Number of Full-Time Employees: 64
 - Number to be trained: 50
- Turnover Rate: 19%
- Repeat Contractor: Yes

CONTRACT:

- Training Project Profile: Retraining: Companies W/Out-Of-State Competition
- ETP Funding Amount: \$49,400
- Employer Contribution: \$44,220
- Average Cost per Trainee: \$990
- Range Of Hourly Wages At Retention: \$12.90 to \$42.00
- Health Benefits: N/A
- Occupations to be Trained: Cell Leader, Supervisor, Engineer, Project Manager, Estimator, Production Staff
- Training Menu: Continuous Improvement
- Range of Hours: 8-60

- County(ies) Served: Los Angeles
- Union Representation: No
- Subcontractors: To be determined by the start of training.

PRIOR PROJECTS:

The following are completed projects statistics for ETP Agreements with this Contractor within the last five years:

Prior Projects						
Agreement Number	Location (City)	Term	Contract Amount	Amount Earned	Planned In-Kind Contribution	Reported In-Kind Contribution
ET03-0136	Los Angeles	9/3/2002 – 9/2/2004	\$128,240	\$120,480 (83%)	\$130,000	\$107,900